

## Ms.Sc.IT e-business - LEAN, SCM & CRM Analyst

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- Ms.Sc.IT e-business study  
focus on public IT-Governance, Enterprise Architecture, ERP/WEB and SCM/CRM strategies, including different suggestions for Business Process Modelling (BPM) within an integrated supply chain. (*Supply Chain Management*)
- My interdisciplinary SCM/CRM thesis  
based extensively on ERP, WEB and CRM research, consequently discuss interoperable ERP/WEB, SCM/CRM and MOBILE/LOGISTIC systems between different locations, computers or machines by utilizing XML and UBL 2.0 business document standards and technologies within an entire, integrated supply chain. (*Zachman's Business Analyst & Enterprise Architecture level*)

Alder:

42 år

Erhvervserfaring

Ansættelser

2010 - LEAN - Business Analyst & Enterprise Architect - Freelance

- Interoperable Enterprise, SCM/CRM systems  
By different ERP/WEB, CRM/SCM, UBL 2.0 (EasyTrade) and XML (ODF & OOXML) data, document, workflow and process analysis, I can as business analyst optimize both internal, external and mobile web user self-service, online interactions and communication on customer, supplier or distributor systems and portals - in regards to current ERP, CRM and MAIL systems within the entire supply chain. (*Enterprise Architecture SCM/CRM focus*)

2004 - 2009 Mobility, e-business & e-government consultant - NetCity.dk

- Researcher and advisory (during and after Ms.Sc.IT studies) on e-commerce, e-business and e-government, where online business processes may be integrated 100% with current internal ERP, CRM and MAIL systems. Participate in public UBL 2.0 standardization.
- Considerably emphasis on improved online self-service, communication, dialogue and user interaction on the portal, plus mobile. (*Customer Managed Relationships*)

1996 - 2004 Sales & Marketing manager, Internet/IT - MicroNet.dk ApS

- Sells, market and implements customized Microsoft Exchange/Mail, SharePoint/Intranet, ERP/e-commerce, and various Web systems for 100 of Danish A/S companies.
- Responsible for marketing, quotations, orders, suppliers, products and customers at both marketing, business development and support level with 5-10 employees.

1994 - 1996 Internet consultant

- Counsults Danish companies about business opportunities within Internet for an ISP as one of the first Internet consultants in Denmark.
- Works 3 months at MicroNet.dk as consultant, then employed as sales & project manager.

## Uddannelse

2004 - 2007 Ms.Sc.IT e-business - IT-University Copenhagen & CBS

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focus on public IT-Governance, Enterprise Architecture, ERP/WEB and SCM/CRM strategies, including different suggestions for Business Process Modelling (BPM) within an integrated supply chain. (*Supply Chain Management focus*)
- My interdisciplinary SCM/CRM thesis  
(based extensively on SAP, WEB and CRM research) consequently discuss interoperable ERP/WEB, SCM/CRM and MOBILE/LOGISTIC systems between different locations, computers or machines by utilizing UBL 2.0 business document standards and technologies within an entire, integrated supply chain. (*Zachman's Business Analyst & Enterprise Architecture level*)

1990 - 1994 BBA with English - School of Business Administration & Modern Languages - Aarhus University, Herning  
Bachelor of Business Administration (BBA) & Marketing degree with a minor in British and American language, business, culture & society.

1986 - 1988 HHX - Commercial Business College - Køge Business School  
Business, accounting & marketing.

## Certificeringer / Kurser

2007 : Economy & Information Technology  
2007 : Enterprise Architecture (ERP, SCM & CRM workflow)  
2007 : Enterprise Systems (ERP implementation)  
2007 : IT and Telecommunications Law  
2007 : IT Project Management  
2007 : Location-Based Services (LBS)  
2007 : Public Sector Process Rebuilding (PPR-2)  
2007 : Strategic and tactical tools for e-business  
2007 : Strategy, Technology and Marketing for Mobile Business  
2007 : Web Publishing with Databases (PHP, Java, NET)

## Kompetencer

Kompetence	Erfaring	Niveau	Sidst brugt
Customer, Sales & Marketing (CRM/SCM)	15 års professionel 3 års studie	5 af 5	2010
e-Commerce, e-Business & e-Government	12 års professionel 3 års studie	5 af 5	2010
Enterprise Arkitektur (EA)	5 års professionel 3 års studie	5 af 5	2010
Business Blue Print (EA)	4 års professionel 3 års studie	5 af 5	2010
BPM (BPMN 2.0)	3 års professionel 3 års studie	4 af 5	2010

1 = Laveste niveau, 5 = Højeste niveau

## Sprogkundskaber

Sprog	Mundtligt	Skriftligt
Dansk (Modersmål)	5 af 5	5 af 5
Engelsk	5 af 5	5 af 5

Ønskede jobtyper  
(valgte angivet med ✓)

- ✓ Fuldtid
- ✓ Freelance

Ønskede jobkategorier  
(valgte angivet med ✓)

- Mellemlidelse
  - ✓ Udviklingschef (Software- & Webudvikling)
- Projektledelse
  - ✓ Business Intelligence / Data Warehouse
  - ✓ Software- & Webudvikling
  - ✓ Microsoft Dynamics AX / NAV (Axapta, Financials, etc.)
  - ✓ SAP
  - ✓ ERP generelt
  - ✓ Øvrige projektlederstillinger
- Salg/Marketing
  - ✓ Salg - business-to-business
  - ✓ Salg - business-to-government
  - ✓ Salg - detail
  - ✓ Salg - presales
- Software- & Webudvikling
  - ✓ .Net / ASP.Net (C#, VB, J#, ADO, VS)
  - ✓ ASP (vbscript, jscript)
  - ✓ Microsoft Dynamics AX / NAV (Axapta, Financials, etc.)
  - ✓ EDI (Electronic Data Interchange)
  - ✓ GIS
  - ✓ GUI / Interface design
  - ✓ SAP
  - ✓ Frontend (CSS, HTML, XHTML, Javascript)
  - ✓ PHP
  - ✓ Oracle Forms, Oracle PL, Oracle Developer, etc.
  - ✓ Software arkitektur (overordnet)

Ønskede geografiske arbejdsområder  
(valgte angivet med ✓)

- Europa
  - ✓ Danmark
  - Storbritannien
    - ✓ Greater London
- ✓ Nordamerika